



2023
2024

TOP 10 TENDERING TIPS

TOP 10 TENDERING TIPS

At Supply2Gov, we aim to equip you with up-to-date information and valuable resources to help you grow your business through collaborations with the government sector.

Now that you have taken your first step towards finding new business opportunities in the public sector, the next step is to secure your first contract, and with our top 10 tendering tips, winning public sector business has never been easier!

1. Use Supply2Gov to find the opportunities suited to you
2. Ask the buyer questions if anything is unclear
3. Engage Early
4. Be transparent about what you can offer
5. Fully read the tender document and instructions
6. Show experience of similar work, where possible
7. Ensure you have sufficient capacity to complete the tender to a high standard
8. Answer all questions
9. Ask about the budget
10. Maintain openness throughout the process



Head over to the Supply2Gov website for more information on how you can find, bid for and win public sector contracts

www.supply2govtenders.co.uk